

## Transcript

### Connect with Local | Be My Guest | The original local travel experience by Trafalgar

[Upbeat exciting music plays throughout]

00:00:00 - 00:00:16

[Animation: *The 10 Years of Be My Guest and Trafalgar logos are shown in the top left and right corners respectively*]

[Video: *A variety of locals in a variety of local settings are shown as closeup shots. Shots of local scenery are included in between these shots*]

[Text on Screen: *Trafalgar Presents*

*The Original Local Travel Experience*

*100+ Experience Globally*

*Exclusively Included on Every Trip\**]

00:00:16 - 00:00:31

[Video: *Giada, the speaker is shown in various shots of the Villa.*

*Giada is shown at the Villa*]

[Text on Screen: *Giada Host, Villa Il LEccio, Italy*]

Giada Voiceover >> Since Trafalgar has been coming here, ten years ago they really changed our lives. They really help us to save this place and also in sharing our history. This really makes me very happy and proud.

00:00:31 - 00:00:44

[Video: *A variety of shots of a castle are shown with Alberto hosting guests. They are seen eating delicious food and, in a cellar, filled with wine barrels.*]

[Text on Screen: *Alberto Host, Castello De Tribbio, Italy*]

Alberto Voiceover >> What we want to give to Trafalgar and guests, its a taste, not just a taste of the food that we cook in our kitchen, it's a taste of what happened in this castle.

00:00:44 - 00:00:58

[Video: *Lord Ian, the speaker, is seen interacting with guests on the Blackmore Farm.*

*Lord Ian is shown standing in front of the farm with a platter of tea]*

[Text on Screen: *Lord Ian Host, Blackmore Farm, England]*

Lord Ian Voiceover >> Blackmore is not open to the public, this is a special arrangement we have for Trafalgar guests. This is a really special time for those who have been there.

00:00:58 - 00:01:04

[Video: *Beatrice, the speaker, is showing guests around the outside of the restaurant at a mill and at an animal pen.*

*Beatrice is shown standing in front of the entrance to the restaurant]*

[Text on Screen: *Beatrice Host, L'etape Gourmande, France]*

Beatrice Voiceover >> They will see our everyday life, I think that is very important for them because it is very rare.

00:01:04 - 00:01:20

[Video: *A mountainous landscape followed by a small waterfall are seen. Esther, the speaker, is then seen interacting with guests at her home. Esther is seen inside her home.*]

[Text on Screen: *Esther, Host, The Elms, USA]*

Esther Voiceover >> I find it so wonderful and rewarding that I get to be in my home, open it up to guests and they love what I do.

00:01:20 - 00:01:38

[Video: *We see a man playing the bagpipes. We then see guests drinking, sightseeing, eating and enjoying performances.*

*Fergus is shown in front of the farm.]*

[Text on Screen: *Fergus, Host, Ledard Farm, Scotland]*

Fergus Voiceover >> Guests tell us all the time what they enjoy is being made to be a part of our family as well as really getting under the skin of Scotland, the culture, the music. It gives a kick to hosts as well as to the guests.

00:01:38 - 00:01:51

[Animation: *A red screen appears with white text overtop.*

*The 10 Years of Be My Guest logo appears in the centre of the screen]*

*[Text on Screen: Local Travel Experiences You Won't Find Anywhere Else*

*Stories, Connections & Passion Since 1947*

*The Good Life*

*Trafalgar Simply The Best]*